

## Serving Our Community



## One Call Does It!

Your Partner for Innovative Solutions

- Automation
- Fluid Power
- Custom Systems
- Education/Training

### Warehouses

**Dallas, TX** (800) 569-9801    **Houston, TX** (800) 569-9807    **Tulsa, OK** (800) 569-9803

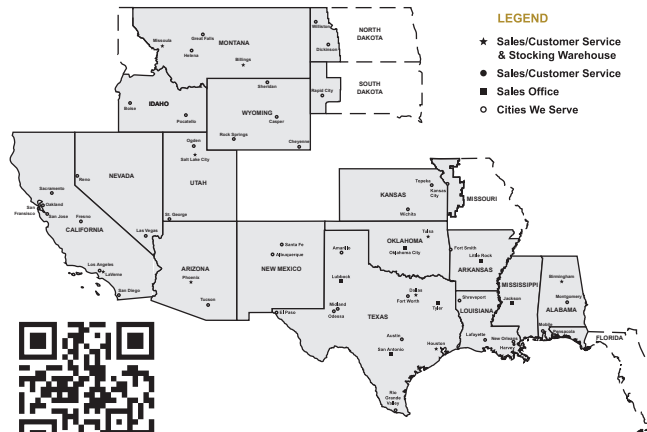
**Birmingham, AL** (205) 798-9440    **Salt Lake City, UT** (801) 566-4333    **Billings, MT** (800) 332-7298

**Los Angeles, CA** (909) 593-7304    **Phoenix, AZ** (480) 831-9448    **Missoula, MT** (800) 332-2694

### Additional Sales Offices

**Little Rock, AR** (800) 569-9803    **Tyler, TX** (800) 569-9801    **Oklahoma City, OK** (800) 569-9803

**New Orleans, LA** (800) 569-9808    **Lubbock, TX** (800) 569-9801    **San Antonio, TX** (800) 569-9807



[www.womackmachine.com](http://www.womackmachine.com)

800-569-9800

36611 102411



*We have been doing business for nearly 60 years a certain way...*

## The Womack Way



**"Let us put Womack to work for you."**

800-569-9800

[www.womackmachine.com](http://www.womackmachine.com)

## The Womack Way

### Core Values

- Honor, Respect, Integrity, Honesty, Dedication, Shared Common Goals, Loyalty, Optimism and Dependability.
- We hire associates who insure we provide our Customers with the highest level of ethical business practices by all departments.

### Comprehensive Solutions

- Womack is one of the few distributors that can provide our Customers a total motion control solution.
- "One Call Does It"

### Innovation Focused

- "Helping you build better equipment".
- Our 50 plus Certified specialists are available to assist you in researching and identifying alternative solutions to your toughest application challenges.

### Technical Support

- We provide you dedicated "technical experts" for each technology discipline.
- We take pride in understanding our Customers' industry specific technology requirements.



### Golden Rule "Plus"

**All of our employees will strive to treat you even better than they would like to be treated.**



**"Take care of our people and our people will take care of our Customers, Community, Suppliers, and our Company." – Mike Rowlett, CEO**

## Competitive Advantage

### Performance Guarantee

- Our application solutions will perform to the agreed upon specifications. If not, we will provide a new solution or issue a full refund.

### Inventory Management

- We are focused on having the right product, in the right place, at the right time.
- Our over 15 million dollars of inventory is cycle counted daily to insure accuracy above 99%.

### Educational

- We literally "wrote the book" on Fluid Power.
- To date we have trained over 25,000 Customers from our own curriculum and Hands on Training classes.

### Partnerships

- Our Top 5 Suppliers are #1 in their respective technologies.
- We are the largest distribution partner for most of our major suppliers.

### Urgent Care

- We offer emergency response by a qualified Womack Representative 24 hours a day, 365 days a year!

### Experience the Difference

- When our Customers experience "The Womack Way", 97% of them continue to purchase from us.
- Over 80% of our top 50 Customers have been doing business with us for 10 years or more.